



## WHAT YOU NEED TO KNOW ABOUT THE ZURVITA BUSINESS OPPORTUNITY

### Independent Consultant Earnings Statement

#### WHAT IS ZURVITA?

Zurvita is a direct sales company offering health and wellness products in the USA, Canada, and Mexico.

Zurvita was founded in 2008 and has three founding principles: (1) build a company that honors and glorifies God; (2) develop a company with humble leadership; and (3) create a company where people can win at every level. Every decision, every product, and every opportunity are inspired by these three deeply rooted principles.

Zurvita's line of wellness products support a healthy lifestyle.

#### WHAT IS THE ZURVITA BUSINESS OPPORTUNITY?

Independent Consultants believe in the benefits of Zurvita's health and wellness products and core principles and prefer the flexibility of a business they control. Zurvita Independent Consultants earn commissions by selling products to their customers and building a team of other like-minded Independent Consultants who love and want to share our products.

#### HOW DO I PARTICIPATE?

- You are not required to carry any inventory.
- You will set your own schedule and determine how and when you work.
- Most people begin their Zurvita business by selling our products part time to their friends and family to make a little extra money.
- Building a successful Zurvita business, like building any business, takes time, hard work, and expense.
- Not all Consultants will be successful.

#### HOW CAN I EARN AN INCOME?

<b>1</b> <b>PERSONAL COMMISSIONS</b>  Your profit from personal product Sales.	<b>2</b> <b>OVERRIDES</b>  Your earnings from product sales by your team.	<b>3</b> <b>BONUSES</b>  Additional bonuses offered at every level based on team sales performance.
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#### WHAT'S TYPICAL?

In 2021, the monthly average income earned by a typical Zurvita Independent Consultant who achieved the rank of Business Consultant through Presidential Consultant was \$301.42.

#### WHAT DOES QUALIFIED MEAN?

Anyone in the Zurvita business who enrolled between January and December 2021 who generated \$20 and above in commissions.



**AVERAGE ANNUAL EARNINGS OF ZURVITA CONSULTANTS IN THE US, CANADA, AND MEXICO WHO HAD EARNINGS IN 2021**

The Income Disclosure Statement (“IDS”) for Zurvita was measured by the average number of commissions paid out to each “Paid As” rank that is determined by Zurvita’s monthly requirements as seen in the Compensation Plan.

RESIDUAL INCOME			WEEKLY BONUSES		Percent of All Payouts by Rank
Rank Description	Average Monthly Income	Median Monthly Income	Average Monthly Income	Median Monthly Income	
Crown Ambassador	\$32,325.70	\$36,101.08	\$2,897.73	\$2,906.55	3.14%
4 Star Ambassador	\$12,602.88	\$12,223.67	\$1,110.94	\$1,245.86	0.42%
3 Star Ambassador	\$8,108.50	\$7,939.77	\$487.61	\$541.77	1.12%
2 Star Ambassador	\$6,430.97	\$6,333.06	\$822.25	\$824.92	4.54%
1 Star Ambassador	\$3,337.25	\$3,325.85	\$460.93	\$461.27	8.28%
Ambassador	\$2,090.54	\$2,041.66	\$305.63	\$301.73	8.92%
Presidential Director	\$969.48	\$932.24	\$145.93	\$161.81	3.02%
National Director	\$797.11	\$773.68	\$119.53	\$122.95	5.29%
Executive Consultant	\$289.82	\$293.84	\$71.51	\$78.02	5.64%
Regional Consultant	\$162.83	\$160.09	\$45.12	\$47.31	11.31%
Premier Consultant	\$69.85	\$68.17	\$47.24	\$48.54	5.53%
Senior Consultant	\$41.56	\$38.77	\$37.11	\$38.51	6.27%
Managing Consultant	\$46.35	\$49.07	\$25.37	\$25.34	15.42%
Business Consultant	\$34.34	\$38.16	\$21.69	\$21.66	21.11%

In addition to the earnings opportunities in Zurvita’s Compensation Plan, Zurvita may offer incentives and reward and recognition programs for its Zurvita Independent Consultants.

*Note: The IDS for Zurvita was measured by the average number of commissions paid out to each “Paid As” rank that is determined by Zurvita’s monthly requirements as seen in the Compensation Plan. A standard consultant earns an average of \$301.42 residually and \$64.19 weekly. A “Standard Consultant” is identified as a consultant below the Ambassador - Crown Ambassador ranks within a one-year period.*

*These figures do not represent Zurvita Independent Consultants’ profits, as they do not include expenses such as event registration fees, travel, marketing materials, etc. incurred by Zurvita Independent Consultants in the promotion of their businesses.*

**WHAT IF I CHANGE MY MIND?** Call us! Contact Customer Service to cancel your Zurvita Independent Consultant Agreement and for a full refund on unopened product.

The 2021 Zurvita Income Disclosure is available at [Zurvita.com](http://Zurvita.com). For further details about the Zurvita Compensation Plan, speak to your Zurvita Independent Consultant, visit [Zurvita.com](http://Zurvita.com), or call Customer Service at 1844-987-8482. There are no guarantees regarding income, and the success or failure of each Zurvita Independent Consultant, like any other business, depends on each individual’s skills and personal effort. You should not rely on the results of other Zurvita Independent Consultants to indicate what you should expect to earn.

**Zurvita is a proud member of the Direct Selling Association.**