



Car Program Rules

Program Overview

The Zurvita Car Program is an incentive offered to Zurvita Consultants when they receive their FIRST TEAM BONUS! See the Zurvita Compensation Plan for complete details on what it takes to achieve a TEAM BONUS.

Consultants that qualify for the Zurvita Car Program will have the opportunity to receive \$600 Team Bonuses. To qualify, you must have or acquire a “qualifying car” and submit the appropriate Zurvita Car Program paperwork to Zurvita Corporate. Upon doing so, the Consultant will qualify for \$600 Zurvita Car Team Bonus payments according to their achievements per the Zurvita Compensation Plan and adherence to the Zurvita Car Program Rules. Consultants that choose not to acquire a car will receive the \$400 Team Bonus.

QUALIFICATION REQUIREMENTS

In order to qualify for the Zurvita Car Program, you must meet the following requirements:

- You must be an active Managing Consultant or higher rank with Zurvita.
- You must have a minimum of 3,000 in new Team Bonus Volume. (See Compensation Plan for more details)
- Team Bonus Volume consists of a Consultant’s first product purchase of Starter Paks or Wellness Paks.
- To continue to receive your \$600 Team Bonuses, you must continue to trigger Team Bonuses per the Zurvita Compensation Plan.

Zurvita urges you not to enter a lease or purchase agreement with which you are not fully comfortable financially. We want you and your family to be completely prepared for the responsibility of the care and payments required before entering any agreement.

REGIONAL CONSULTANT OR ABOVE ASSURANCE PROVISION

As a Regional Consultant or above you have the ability to leverage the Assurance Provision. If for any reason you do not trigger a Team Bonus in any given month, you may notify Zurvita and request your \$600 Assurance payment. You must request this by sending an email to documents@zurvita.com. The Assurance provision may be utilized a maximum of 2 (two) times per year during your tenure as a Zurvita Consultant and may not be used in subsequent months. You may utilize a maximum of 6 (six) Car Assurance payments in total. The payment of the Assurance provision is at the sole discretion of Zurvita management and is reserved for hardship situations. You must be currently qualified as an active Regional Consultant or above in good standing with a minimum of 12,000 QGBV per month running for at least 6 months prior to payment.

Your Zurvita Car Program Email

When you first qualify for the Zurvita Car Program, you will receive an official email and US Postal mail from Zurvita.

EMAIL INCLUDES:

Car Qualified Email

- This email lets you know that you are now Car Qualified, and lets you know where you can find your Car Program Rules for submission. You are not authorized to begin the program until you have received this email, reviewed the Program Rules and returned to Zurvita corporate a signed copy of the Agreement page of the Program Rules.

Program Guidelines

- This document outlines the details of the Zurvita Car Program. Please carefully review this document. After reviewing this document, you must sign and return the Agreement page to Zurvita before you are eligible to participate in the program.

Acquiring your Zurvita Car

- You are responsible for negotiating the terms of your car deal. You may purchase or lease the vehicle. As long as it is a qualifying Zurvita Car, you will be eligible to receive your Zurvita Car Team Bonuses.
- Qualifying Zurvita Cars are as follows:
 - o The exterior color of all Zurvita Cars must be black.
 - o Any model Mercedes qualifies provided that the car is no older than 10 years old at the time of purchase.
 - o Any model BMW qualifies provided that the car is no older than 7 years old at the time of purchase.
 - o Any model Cadillac qualifies provided that the car is no older than 5 years old at the time of purchase.
- You have the option to either purchase or lease.
 - o There is no restriction on length of lease.
 - o After your Zurvita Car is acquired and the appropriate paperwork is submitted to and processed by Zurvita Corporate, you become eligible for your \$600 Zurvita Car Program Team Bonuses per the Zurvita Compensation Plan.
 - o Leases will make you eligible for the full \$600 monthly bonus only for the length of your lease. If your lease expires and you do not purchase your Zurvita Car or lease/purchase another qualifying car, you will no longer be eligible for the \$600 Team Bonuses.
- Branding
 - o We want you to arrive in style and are willing to pay for that! In return for these increased Team Bonuses we require you to brand your success! Once you submit your completed paperwork, Zurvita will send your branding kit, complete with the following items.



- “Driven by Zeal” license plate frame*
- “Zurvita Car” decal (to be placed in the center of the rear window)

**Laws concerning the use of license plate frames vary from state to state. Some states may prohibit their use or have certain restrictions. Before installing license plate frames, please check your state or local laws and regulations.*

***State laws vary regarding front license plate placement, please check with your state or local laws and regulations*

- Marketing & Testimonials
 - o Once you receive your Zurvita Car, please provide a picture and testimonial so that we may feature you in upcoming Zurvita print, web and marketing pieces. By agreeing to participate in the Zurvita Car Program, you agree to allow Zurvita to use your pictures and story in Zurvita marketing materials.
 - o Please provide the following:
 - Digital picture of you with your vehicle sent to documents@zurvita.com
 - o Also be sure to post your pictures and videos on social media to share within the Zurvita community!

Important Program Advisory

- Please be aware of the following important points regarding your participation in this program.
 - o The contract will be between you and the car dealership.
 - o Zurvita’s responsibility is to award your increased Team Bonuses as they are earned in accordance with the Zurvita Compensation Plan.
 - o Your Zurvita Car Team Bonuses begin AFTER you take delivery of your car and sign and return the attached signature page, fully executed.
 - o Zurvita will not offer advice to you regarding your ability to honor a lease contract or with respect to the terms of any lease. This agreement is strictly between you and the seller/lessor.

STARTING YOUR ZURVITA CAR TEAM BONUS PAYMENTS

- Zurvita Car Program Team Bonus Criteria
 - o The Zurvita Car Team Bonuses are \$600 and continue for as long as you maintain possession of a qualifying Zurvita Car.
 - o You must submit yearly Proof of Possession per the guidelines below.
 - o Complete submission of your required Proof of Possession along with return of the signed Agreement page, fully executed, will trigger your first Full Bonus payment.
 - o Please fax to (832) 200-2709 or email to documents@zurvita.com
 - o Volume Requirements
- For each time you complete the 3,000 Team Bonus Volume (See Compensation Plan for more details.) as a fully qualified Managing Consultant or above, you will receive your \$600 bonus. Bonuses are paid as follows:
- Your first Zurvita Car Team Bonus will be paid following Zurvita’s receipt of your Proof of Possession & signed Agreement documents.
- Subsequent \$600 bonuses will be paid upon achieving the 3,000 Team Bonus Volume per the Zurvita Compensation Plan.

- Once you have achieved the level of Regional Consultant, you may be eligible for the assurance provision. Otherwise there is no Grace Period.

CREDIT & ACCRUED PAYMENTS

- The decision to acquire a new or used Zurvita Car is solely the responsibility of the Consultant. Any contract signed by the Consultant is exclusively between said Consultant and the seller. Zurvita will not guarantee any purchase or lease payments and cannot offer any advice as to the Consultant’s ability to finance said vehicle.

PROOF OF POSSESSION REQUIREMENTS

- Once per year, on the anniversary of your first Zurvita Car Team Bonus, you are required to provide to Zurvita Proof of Possession of your qualifying Car as outlined below.
 - o Please Fax or email documents@zurvita.com EITHER of the following to maintain your increased Team Bonus payments:
 - o A copy of the front page of your finance or lease agreement.
 - o Copy of a current insurance card or other proof of insurance on the vehicle.

TRANSFERRING

- Zurvita Car Team Bonus payments may not be transferred to any other Consultant account.

TERMINATION OF ZURVITA CAR TEAM BONUSES

- You will no longer be eligible to receive the \$600 Zurvita Car Team Bonus in the event of any of the following circumstances:
 - o You no longer own or lease the car which was acquired in accordance with the program.
 - o You no longer use the car acquired by a qualified member of your household in accordance with the program.
 - o You are no longer an active Consultant of Zurvita or you sell your Zurvita business.
 - o You fail to provide annual Proof of Possession documentation as outlined above

Agreement

The undersigned Zurvita Independent Consultant (“Participant”) is eligible to participate in the Zurvita Car Program, described in the attached Program Rules. Participant acknowledges and agrees that he/she has received the Program Rules and by signing below, Participant further acknowledges and agrees as follows:

1. Participant’s purchase or lease of a Qualifying Car (in accordance with the terms and conditions of the Program Rules) is a condition for Participant’s receipt of the Zurvita Car Team Bonus payments described in the Program Rules. In the event Participant does not purchase or lease a Qualifying Car in accordance with the terms and conditions of the Program Rules, Participant shall not be entitled to receive the Zurvita Car Team Bonus payments described in the Program Rules. In addition, in the event that Participant does purchase or lease a Qualifying Car, but Participant’s purchase or lease agreement terminates for any reason or Participant fails to comply with any other requirements described in the Program Rules, Participant’s right to receive the Zurvita Car Team Bonus payments will automatically terminate.



2. Participant understands that Participant is not obligated to purchase or lease a Qualifying Car. If Participant does purchase or lease a qualified vehicle, Participant acknowledges that he/she will, at all times, be personally and solely responsible for the payment of all purchase or lease amounts and/or any other amounts relating to such purchase or lease of a Qualifying Car. Participant further understands that Zurvita will not: (a) participate in any negotiations regarding Participant's purchase or lease of a Qualifying Car; (b) sign (in any capacity whatsoever) the purchase or lease agreement, or any other documents, relating to Participant's purchase or lease of a Qualifying Car; or (c) be liable in any way for any financial or other obligations relating to Participant's purchase or lease of a Qualifying Car. Zurvita's only obligation with respect to Participant's purchase or lease of a Qualifying Car will be to pay Participant's bonus directly to Participant in such amounts and for such periods of time as described in the Program Guidelines.

3. Participant has read and fully understands the meaning and consequences of the Program Rules and this Agreement and has consulted with Participant's legal and tax advisors regarding any questions Participant has with respect to the Rules, this Agreement and/or the economic, legal and tax consequences of the foregoing.

Name: _____ Witness Name: _____

Z-Number: _____ Witness Signature: _____

Signature: _____ Date: _____